

PRESS RELEASE

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Strategic alliance between Team and Quintiles Consulting- MTC

Team, a leading product development consultancy specialising in the medical devices and healthcare sector and Quintiles Consulting-MTC, experts in Regulatory Affairs, Quality Systems, Reimbursement and Pricing are pleased to announce the development of a strategic alliance, designed to offer the full complement of consultancy services to medical technology companies.

Whilst Team operates across a number of industries, its primary focus is on serving the pharmaceutical and healthcare markets and, in recent years, the company has built a strong reputation for medical device development, particularly in pulmonary, nasal and parenteral delivery systems. The company offers a broad range of services including Portfolio Management, Device Selection, User Research, Concept Generation, Product Engineering, Industrialisation, Technical Due Diligence and Risk Analysis. However, as Jerry Turner, Managing Director of Team acknowledges, "product development is our core expertise and our clients often require expert advice on regulatory affairs, standards information, reimbursement, pricing and clinical trials. By establishing this strategic alliance with Quintiles Consulting -MTC, we are able to provide our clients with the full range of regulatory and product development services they require."

Quintiles Consulting – MTC's services include advice on European Regulatory Strategy (including drug-device borderline and combination products), vigilance and post-market surveillance studies, due diligence assessments and risk analyses. The company also offers a specialised labelling service, support for Quality Systems, advice on strategic reimbursement and pricing, and access to a standards information database to ensure regulatory compliance. As Paula Wittels, Director of Operations for Quintiles Consulting-MTC comments, "We want to provide a complete solution for our clients and, having access to early stage product development expertise will complement our existing offering. Team's extensive experience in the medical device sector means they are ideal partners to provide such services and, by working in close co-operation, we will be able to offer a fully integrated service to our clients."

Team is a leading product development consultancy, founded in 1986 and operating across a range of industries including printing and packaging, consumer electronics, food and drink, although its primary focus is on serving the pharmaceutical and healthcare markets. In recent years, the company has established a strong reputation for medical device development, particularly in pulmonary, nasal and parenteral delivery systems. Clients range from start-up ventures to some of the world's leading pharma and contract research organisations including Aventis, Glaxo SmithKline, Pfizer, AstraZeneca, Gambro, Quadrant and Orion.

Quintiles Consulting-MTC is the European arm of Quintiles Consulting with offices throughout Europe and the USA. They are a team of experts in Regulatory Affairs, Quality Systems, Reimbursement and Pricing and provide consultancy and related services to the full spectrum of medical technology companies.

For more information, please contact either Catherine Morris, Team (Tel 01763-848959, info@team-consulting.com, www.team-consulting.com) or Paula Wittels, Quintiles Consulting-MTC (Tel 01784 497855, paula.wittels@quintiles.com, www.mtc.quintiles.com)